



March 1, 2018

K. N. Gunalan, Ph.D., P.E., D.GE., F.ASCE  
President Elect Nominee  
Vice President AECOM  
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k.n.gunalan@aecom.com

**Re: ASCE Endorsement - Kancheepuram N. Gunalan**

Dear Guna:

Thank you for your continued commitment to our profession. I have reviewed the election materials provided by the Nominees for the office of President-Elect for a term commencing October 2018.

I support your vision of continued excellence in engineering and integration of disciplines from concept through completed construction. We are at a time of critical importance regarding addressing the needs of America's infrastructure.

Please accept this document as my personal endorsement for the position of President-Elect.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read 'F. Dave Zanetell', written over a large, stylized blue scribble.

**F. Dave Zanetell, PE**  
President – COO  
**Kraemer North America, LLC**  
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